

# COMMERCIALIZING R&D: Resources for Emerging Technology Companies

## AGENDA

8:00 a.m. –

### Registration, Breakfast, Networking

9:00 a.m.

---

#### Opening Remarks

9:00 am –

9:25 am

**Julie Coons**, President, Tech Council of Maryland  
**Dr. Phillip Singerman**, Executive Director, TEDCO

---

9:30 a.m. –

#### Session IA

State and Local Seed Funding

10:30 a.m

**Moderator:** Amy Millman, President, Springboard Enterprises

#### Panelists

**Dr. Martha Connolly**, Director, University of Maryland Industrial Partnerships Program (MIPS)  
**Dr. Steve Fritz**, Director, Technology Transfer, TEDCO  
**Elizabeth Good**, Director, Maryland Venture Fund, Maryland Department of Business and Economic Development  
**Tom Weithman**, Vice President, Entrepreneurship and Investment Services, Virginia's Center for Innovative Technology

---

#### Session IB

Innovative Federal Funding

**Moderator:** Edsel Brown, Assistant Administrator, Office of Technology, U.S. Small Business Administration

#### Panelists

**Terry McCune**, Branch Chief, Business Oversight Branch, US Army Medical Research Acquisition Activity  
**Jonathan Root**, Deputy Program Manager, SBIR/STTR Program Office, NASA  
**Kathleen Shino**, Acting SBIR/STTR Program Coordinator, National Institutes of Health

---

10:35 a.m. –

#### Session IIA

Angels Funds and Venture Capital

11:35 a.m

**Moderator:** Julia Spicer, Executive Director, Mid-Atlantic Venture Association

#### Panelists

**Mark Grovic**, Managing Director, New Markets Growth Fund, Smith Business School, University of Maryland College Park  
**Dr. Patrick Huddie**, Managing Director, Evergreen Capital  
**Dr. Linda Powers**, Managing Director, Toucan Capital  
**Steve Walker**, President, Steve Walker Associates

---

#### Session IIB

Intellectual Property Ownership and Protection

**Moderator:** John Cahill, Esq., Counsel, Carter, Ledyard, and Milburn, LLP

#### Panelists

**Chuck Morton**, Partner, Venable, LLP  
**Holly Prutz**, Esq., Associate, Arnold and Porter LLP  
**Dr. Kathleen Sybert**, Esq., Of Counsel, Clinical Tech Transfer Group, LLC

---

11:35 a.m. –

### Break: Exhibits and Networking

12:00 p.m.

12:00 p.m. –

#### Lunch and Keynote Speaker

1:15 p.m.

**Introduction:** Chris Foster, Deputy Secretary, MD Department of Business and Economic Development  
**Keynote Speaker:** Rohit Shukla, Founder & CEO, Larta Institute

---

1:15 p.m. –

### Break: Exhibits and Networking

1:30 p.m

---

1:30 p.m. – 2:30 p.m.	<b>Session IIIA</b> Corporate Partnering Opportunities for Biotechnology	<b>Session IIIB</b> Corporate Partnering Opportunities for Advanced Technology
	<b>Moderator:</b> Chris Ward, Director, Bioscience Alliance, Tech Council of Maryland	<b>Moderator:</b> Kwasi Holman, CEO and President, Prince George’s County Economic Development Corporation
	<b>Panelists</b> <b>Doug Doerfler</b> , President and Chief Executive Officer, MaxCyte, Inc. <b>Dr. Karen Meidlinger</b> , Associate, Corporate Office of Science & Technology, Johnson & Johnson <b>Dr. Edward Rudnic</b> , Chairman, President, and CEO, Advancis Pharmaceutical Corp.	<b>Panelists</b> <b>MacArthur DeShazer, Sr.</b> , Senior Manager & Small Business Liaison Officer, Lockheed Martin Information Technology <b>Gerard Eldering</b> , Director, Technology Transfer Office, Mitre Corporation <b>Andres Jordan</b> , Vice President, T-Systems International, Global Synergy-Strategy & Solutions
2:35 p.m. – 3:35 p.m.	<b>Session IVA</b> STTR: Increasing Your Funding Opportunities	<b>Session IVB</b> Trends and Regulatory Requirements: EPA, FDA, USDA
	<b>Moderator:</b> James Poulos III, Director, Office of Technology Commercialization, University of Maryland College Park	<b>Moderator:</b> Orest Jowyk, Associate, Pillsbury Winthrop Shaw Pittman, LLP
	<b>Panelists</b> <b>Stephen Auvil</b> , Director, Office of Technology Development, University of Maryland, Baltimore County <b>Dr. Juan Figueroa</b> , Program Manager, SBIR Program, National Science Foundation <b>Dr. Blanche Johnson</b> , Director, Biomedical Industry Initiatives and Entrepreneur in Residence, Johns Hopkins University	<b>Panelists</b> <b>Karen Brown</b> , Small Business Ombudsman Director, Small Business Division, Environmental Protection Agency <b>Dr. Rosemary Johann-Liang</b> , Deputy Director, Division of Drug Safety, Food and Drug Administration <b>Louise Peltier</b> , Regulatory Affairs Consultant, United States Department of Agriculture
3:35 p.m. – 3:45 p.m.	<b>Break: Exhibits and Networking</b>	
3:45 p.m. – 4:45 p.m.	<b>SBIR Winners Panel Discussion</b> Success Stories: SBIR as Platform for Commercializing Technologies	
	<b>Moderator:</b> Robert Brooke, Associate Director of Federal Funding, Virginia’s Center for Innovative Technology	
	<b>Panelists</b> <b>Dr. Sheila Connelly</b> , Vice President, Development, Advanced Vision Therapies <b>Dr. John Lawler</b> , President, ATEC <b>Dr. Kent Murphy</b> , Founder & CEO, Luna Innovations <b>Dr. Salim Shaikh</b> , President and Chief Executive Officer, Technology Promotion International, Ltd.	